

COMMERCIAL OFFER · CONFIDENTIAL

Sciensa AI Experts

The AI specialists your team needs
to ship what has already been approved.

200+
ENGINEERS

40+
ACTIVE SQUADS

15
YEARS IN MARKET



// THE QUESTION THE BOARD WILL ASK

How many AI projects do you have approved that are not yet in production?

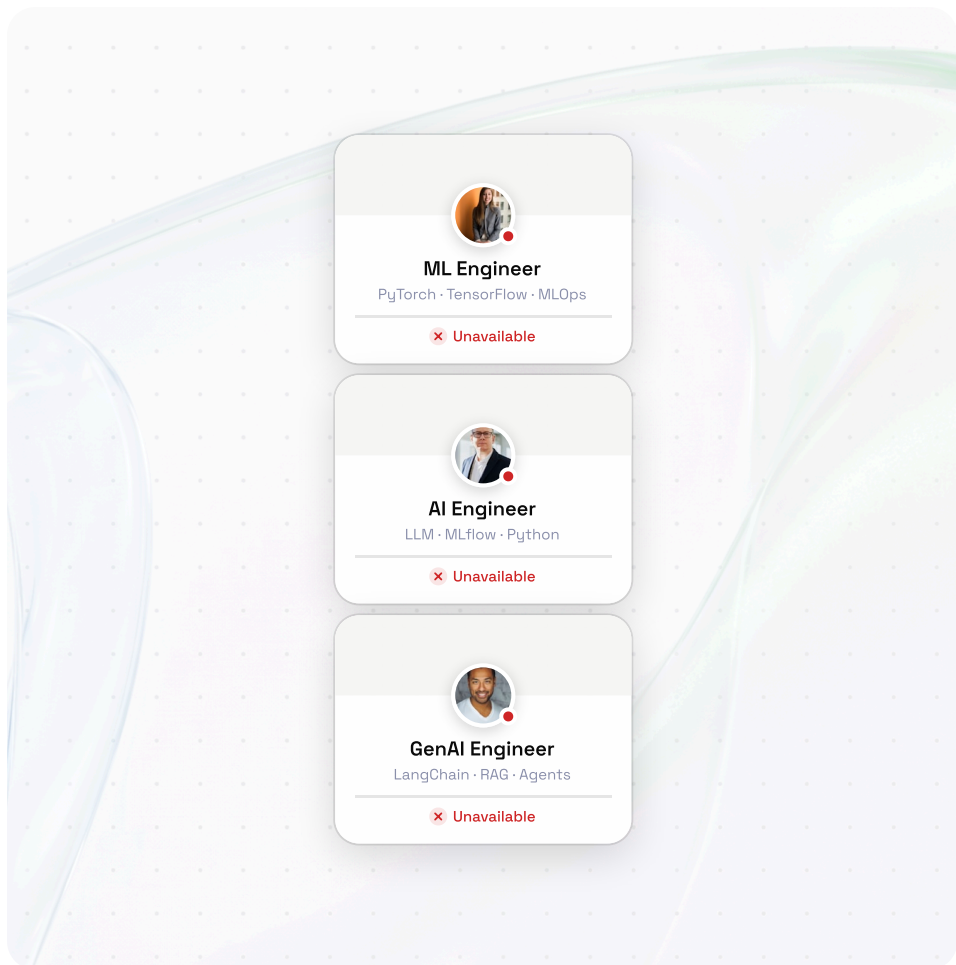
It is not a criticism. It is the most common scenario across the best companies in Brazil today.

The roadmap exists. The budget was approved. The priority is clear. What is missing are the right people to execute, in the time the business needs.

↳ Every quarter stalled is compounding advantage for the competition.

// THE DIAGNOSIS

What we hear from those leading AI projects at the largest companies in Brazil.



// 01

"The project has been approved for six months. What is missing is the right person to start."

// 02

"We tried to hire an AI Engineer for four months. In the end, they went to a competitor."

// 03

"Our data team is solid, but does not master GenAI. We need someone who has already done this in production."

// 04

"Every roadmap review, AI projects are the first to slip into the next quarter."

WHAT IS UNDERNEATH

- The AI talent market is scarce. The best profiles are rare.
- Hiring internally takes 6 to 18 months.
- A bad hire costs more than the project itself.
- And waiting costs market share.

// THE COST OF STANDING STILL

Every quarter without AI in operation.
Is a market window the competition consolidates.

01

PILOT WITHOUT ARCHITECTURE

Money spent, zero scale

Every unstructured pilot is capital burned without measurable return, and still creates technical debt.

02

OVERLOADED TEAM

Senior engineers in manual triage

Senior engineers doing operational work instead of decisions. An invisible cost on the spreadsheet, real in results.

03

COMPETITIVE GAP

The competition is not waiting

Whoever builds execution capacity first will set the pace for the sector. Compounding advantage does not wait.



// WHO SPEAKS WITH THIS AUTHORITY

Scienza is not a consultancy that learned to talk about AI. It was built for AI from day one.

200+

Engineers in the network.

Curated and evaluated by people who understand AI, not generalist HR.

\$6B+

In value generated.

In production, on the P&Ls of Brazil's largest financial, insurance and telecom groups.

16 years

In regulated industries.

Banking, insurance, healthcare, telecom, energy. Real compliance, real SLA, real environment.

AI-native

Official Anthropic + Google partner.

Preferred partner for Claude enterprise agents in Latin America. Vertex AI Premier Partner.



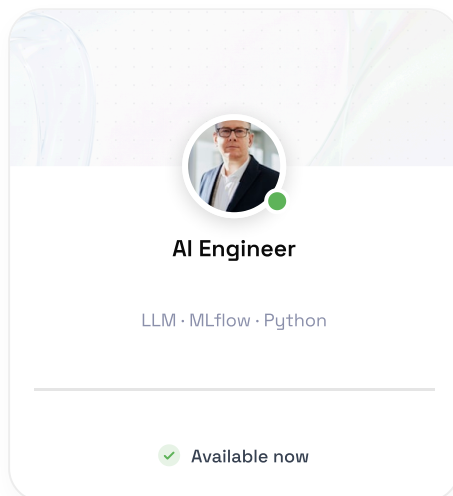


// SCIENSA AI EXPERTS

Dedicated AI specialists embedded in your team, under your leadership, to execute what already needs to happen now.

✗ NOT THIS	✓ THIS
✗ Body shop sending resumes in bulk	✓ Technical curation aligned to your context
✗ Consultancy that takes over the project and management	✓ Specialists who complement your team, you in command
✗ Generic IT outsourcing	✓ Professionals with native AI in production experience
✗ Promise of innovation and transformation	✓ Execution capacity available in weeks

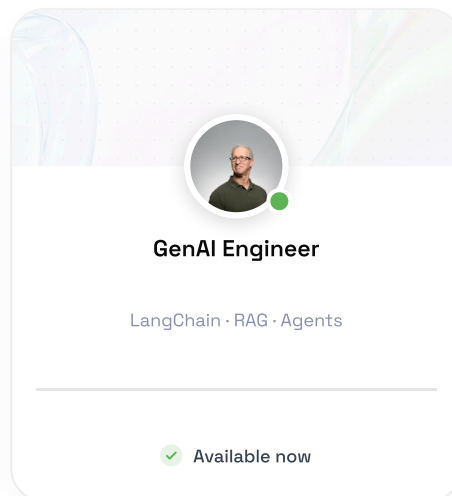
// 8 PRIORITY PROFILES AVAILABLE NOW



AI Engineer

LLM · MLflow · Python

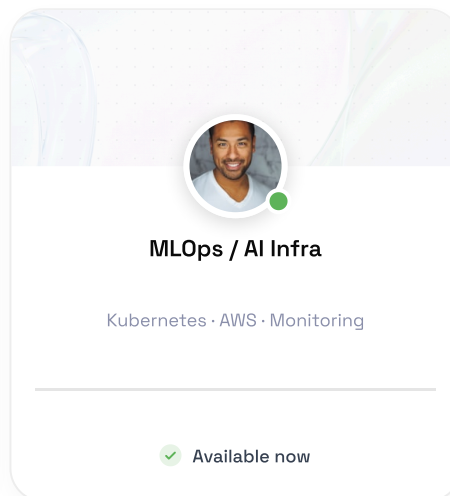
Available now



GenAI Engineer

LangChain · RAG · Agents

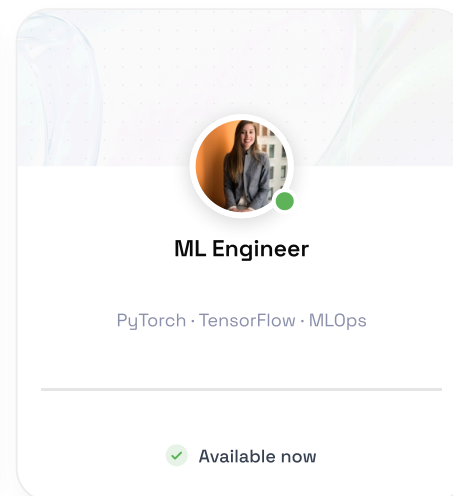
Available now



MLOps / AI Infra

Kubernetes · AWS · Monitoring

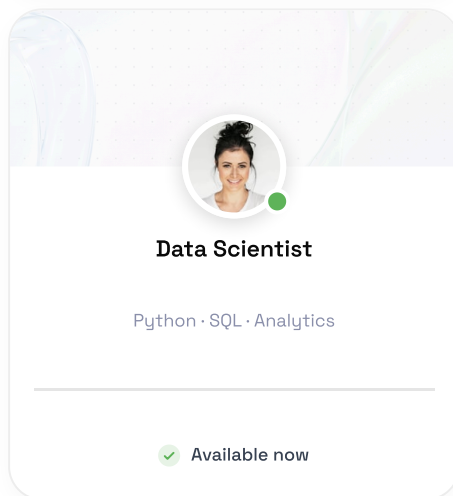
Available now



ML Engineer

PyTorch · TensorFlow · MLOps

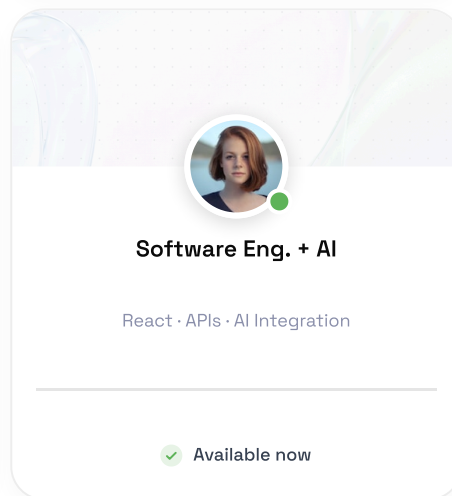
Available now



Data Scientist

Python · SQL · Analytics

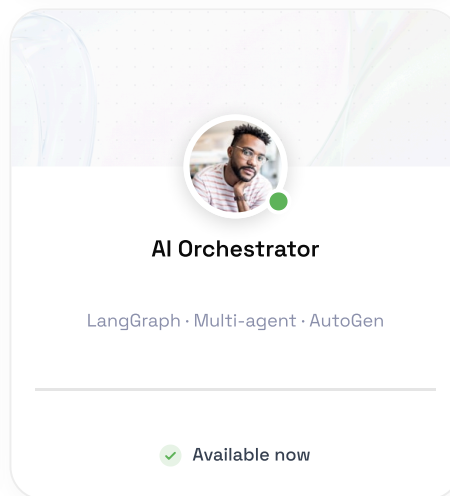
Available now



Software Eng. + AI

React · APIs · AI Integration

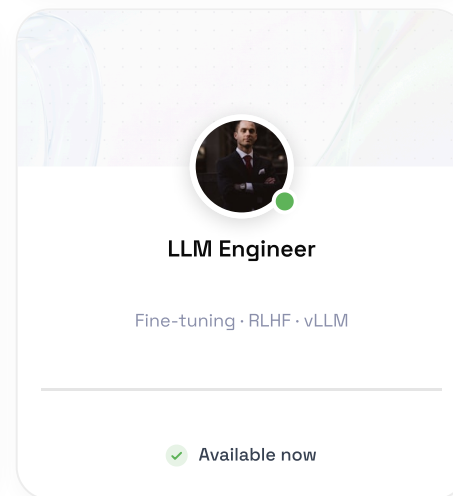
Available now



AI Orchestrator

LangGraph · Multi-agent · AutoGen

Available now



LLM Engineer

Fine-tuning · RLHF · vLLM

Available now

+ COMPLEMENTARY

AI CONSULTANT

PROMPT ENGINEER

NLP / LLM / CV

AI QA

PM / TECH LEAD

AI RESEARCHER

BI + AI ANALYST



weeks

FROM BRIEF TO EXPERT IN ACTION

// FROM CONTEXT TO SPECIALIST IN PRODUCTION

How Scienza places the right specialist on your team.

01 Understanding

Scienza understands the challenge, the role's mission and the team's context.

02 Curation

Selection driven by real alignment to the technical and business context.

// We do not work with mass resume submissions.

03 Presentation

You meet the profiles. You choose. The final decision is always yours.

04 Start

The specialist joins your team, under your leadership, on the real project.

05 Follow-up

Scienza monitors alignment and quality. Leadership does not change hands.

// Management stays with the client.

// PROOF

Real results. In production, in Brazil's most demanding sectors.

Not in demos. Not in pilots. In operation with results on the P&L.

// 01

Financial Services

\$6B+ negotiated · +40% credit recovery · 3x more agreements per contact · 50% less operational cost.

// 02

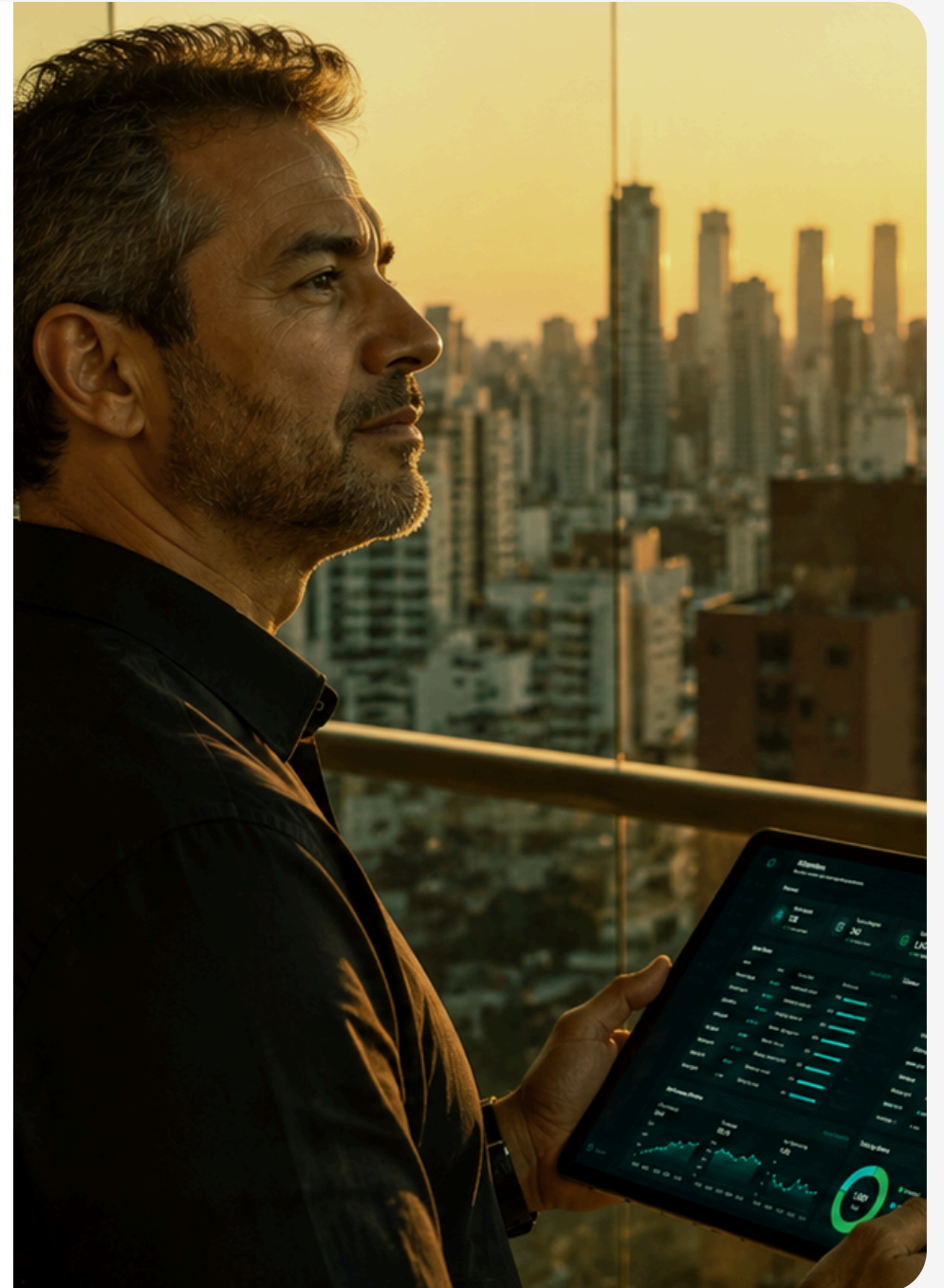
Fraud and Risk

60% fraud reduction · R\$1.2B recovered per year · Scoring in under 50ms · 100% audit trail.

// 03

Telecom · Brazil's largest carrier

98% autonomous resolution · 60% less cost per interaction · +22 points NPS · AHT under 2 minutes.





// THE WINDOW DOES NOT STAY OPEN FOREVER

The market is not rewarding those who have studied AI the longest.

It is rewarding those who build execution capacity first.

In the coming months, the companies that capture the most value from AI will not necessarily be those who started first. They will be those who managed to place the right professionals in the field while the window is still open.

Every quarter lost delays learning, postpones value capture and widens the gap to those who have already started executing.



// AI EXPERTS · SCIENSA

If your team already knows what
it needs,
Sciensa puts who executes.

The right specialist, in the right context, in weeks, not months.

[Schedule a conversation →](#)