

// AI-NATIVE ENGINEERING · 2026

Intelligence is not a feature.  
It's your new operating system.

We build AI into the operations of Latin America's most demanding industries.

Est. 2014 · São Paulo · Brazil · [sciensa.ai](https://sciensa.ai)

// ABOUT SCIENSA

# End-to-end engineering for the AI era.

From AI models to cloud infrastructure, every capability your company needs.

200+

Engineers in production

\$6B+

In value generated

40+

Active AI squads

7

Sectors



soa|expert

We started in 2014 with a simple thesis: Latin America's hardest technology problems are in financial services, and solving them requires deep engineering, not offshore outsourcing.

Today, more than 200 engineers work across banking, payments, insurance, retail, healthcare and energy — sectors where engineering depth, not just technology adoption, is the decisive differentiator. 90% of financial functions are expected to implement AI by 2026.

We invest in proprietary platforms, publish research and share what we learn with the community.

// SCIENSA IN 30 SECONDS

# The AI engineering behind the operations that cannot fail.

The only 100% AI-Native company in Latin America. AI Partner of Anthropic and Google.



## AI Assessment

The board demands AI. Nobody knows where to start.



## Agentic Projects

Use case defined. You want an agent in production.



## AI pods Experts

You know what to do. You just need an AI-native team.



## AI Admin Solutions

Free internal teams from operational work.

// THESIS

## Every company has AI. Almost none has **AI in operation.**

There was a time when choosing the right model was the question. That time is over.

Today, the line between leaders and followers is a single capability: **operating agents in production**, with governance, integration and accountability. Demos don't operate. Pilots don't operate. Board presentations don't operate.

AI became a commodity. **AI engineering did not.**

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The question changed. It's no longer *"which AI."* It's *"who operates AI inside our business."*



// THE NEW FRONTIER

Most companies are stuck between pilot and production.  
 Whoever exits that zone defines the sector.

72% of enterprise AI pilots never reach production.

**COST #1**

**The cost of waiting**

Every quarter without operational AI is market share your competitor is consolidating — and you won't get back.

↳ Every quarter of delay = compounded disadvantage.

**COST #2**

**The cost of getting it wrong**

Pilots without architecture, without governance, without integration. Demos that impress the board and collapse in production.

↳ The 2026 window decides the leaders of 2028.

**COST #3**

**The cost of going it alone**

Brilliant internal teams without AI-native muscle. They learn on your project. You pay for the learning curve.

↳ You pay for the learning curve. On your project.



## // AUTHORITY

# Not a vendor. Your AI operation.

The only 100% AI-Native company in Latin America. In production for over a decade.

## // PARTNERS

## Anthropic

- Preferred partner for enterprise Claude-based agents in Latin America.
- Early access to new model versions before general availability.
- Co-engineering for agentic systems in production in regulated industries.

200+

ENGINEERS IN PRODUCTION

## Google

- Premier Partner in Vertex AI and Gemini for enterprise deployments.
- Cloud AI infrastructure, scalable deployment and managed services.
- Access to Google's specialist engineering teams for co-build programs.

40+

ACTIVE AI SQUADS

## // CONVICTIONS

# Three convictions that separate those who operate from those who demo.



01

## Architecture before model

Models are short-lived decisions. Architecture is what sustains AI in production for 5 years. Every decision starts with the foundation. If the foundation can't hold, the model is irrelevant.



02

## Governance on day zero or never

BACEN, CVM and LGPD don't accept "we were experimenting." Guardrails, evals, audits and RACI go into the blueprint before line one, not in a future phase that never comes.



03

## AI engineer is a function, not a title

We don't retrain consultants as AI engineers in 90 days. Our squads are AI-Native by foundation. They think in agents, prompts, memory, evals and governance as primitives, not extra layers.

*AI engineering is our craft. Not a practice we added later.*



// PRODUCTION EVIDENCE

Real results.  
Not pilots. Not demos.



FINANCIAL SERVICES ·  
COLLECTIONS

Live AI-powered  
debt negotiation  
in production.

\$6B+ NEGOTIATED

+40% RECOVERY

-50% OP. COST



FRAUD & RISK · 40+  
DEPLOYMENTS

Fraud detection  
and risk  
intelligence in  
regulated  
environments.

<50ms FRAUD SCORE

60% FRAUD -

R\$1,2B RECOVERED/YR

// HOW YOU WORK WITH US

Four paths.  
You choose based on where you are.

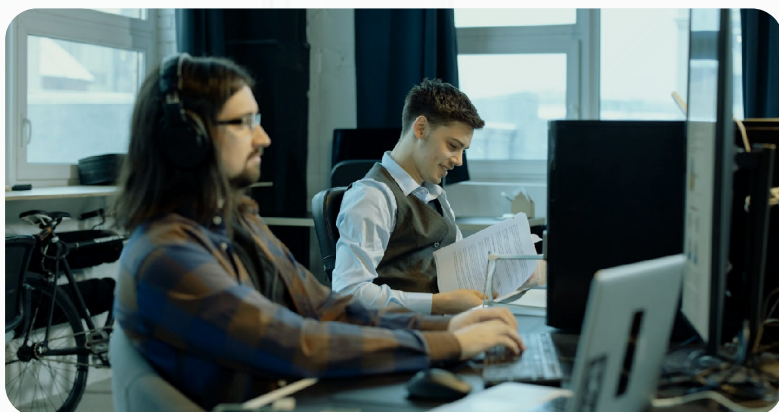


01

## AI Enterprise Assessment

The board demands AI. Nobody knows where to start. In 8 weeks you receive a complete blueprint: diagnosis, business case, architecture and priorities.

↳ STRATEGY UNDEFINED. BOARD PRESSURE HIGH.



02

## AI Experts

You know what to do. You just need an AI-native team to execute. AI-native engineers with domain expertise, RAG, evals and governance, integrated directly into your squad.

↳ AI BACKLOG STUCK. TEAM LACKING NATIVE MUSCLE.

// HOW YOU WORK WITH US

Defined use case  
or operational leverage.



03

## Agentic Projects

Use case defined, ROI mapped. We build and deliver the agentic product end to end: architecture, governance, integration with critical systems and SLA in production.

↳ USE CASE DEFINED. ROI MAPPED.



04

## AI Admin Solutions

Free internal teams from operational work without touching the core. HR, finance, AP, procurement, contracts and helpdesk automated with low regulatory risk and high return.

↳ STRATEGIC TEAMS STUCK IN OPERATIONAL WORK.

## // URGENCY

Every quarter is market share  
your competitor is already consolidating.

15 – 25%

Productivity gain in operations covered by agents.

30 – 50%

Unit cost reduction in critical processes.

2 – 4 qtrs.

Compounded advantage over those who fall behind.

The gap doesn't disappear. It compounds. In 24 months, it becomes an **irreversible operational divide**.

The decision you make this quarter defines whether in 2028 your company leads the sector, or chases the one that did.

*"It's not about adopting AI. It's about **when you operate with AI.**"*

// NEXT STEP

# AI Enterprise Assessment

## Your blueprint. Board-ready. In 8 weeks.

The lowest-risk, highest-immediate-value entry point.

- Agent landscape diagnosis
- Target AI architecture
- Scoped engagement, clear deliverable
- Business case com ROI
- Roadmap 90 / 180 / 365 days
- Eliminates RFP cycles

40+

CLIENTS STARTED  
HERE

8 wks.

DURATION

Board-  
ready

DELIVERABLE



// SOCIAL PROOF

The companies that move Brazil  
operate with us.



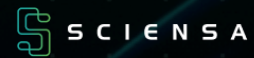
*"We needed an assertive partner to accelerate our banking product and meet extremely tight deadlines. Scienza stepped in and dramatically accelerated development, with precision, data discipline and security at every step."*



**Rodrigo Borcat**

Head of Engineering · iFood

// AI-NATIVE ENGINEERING · SCIENSA



# Before you build anything, know exactly what to build.

The companies that lead their sectors in 2028 are making this decision now, not in the next planning cycle.

[Schedule 30 minutes →](#)

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